

OTÁZKY K ABSOLUTORIU

PŘEDMĚT: ANGLICKÝ JAZYK

1. ECONOMICS AND ECONOMY

- 1.1. *Economics - its importance and origin*
- 1.2. *Macroeconomics and microeconomics*
- 1.3. *Economy*
- 1.4. *Sectors and industries*
- 1.5. *Economic systems (traditional, free-market, command, mixed, transitive)*

2. MONEY IN HUMAN SOCIETY

- 2.1. *Basic functions of money*
- 2.2. *Evolution of money*
- 2.3. *Money supply*
- 2.4. *Interest rates*

3. BANKING AND BANKS

- 3.1. *Banking system*
- 3.2. *Bank products*
- 3.3. *Current account, deposit account*
- 3.4. *Types of loans*
- 3.5. *Debit (cash) cards, credit cards*

4. JOBS AND CAREERS

- 4.1. *Types of jobs, payment*
- 4.2. *The state and private sectors*
- 4.3. *Recruitment*
- 4.4. *Applying for a job*
- 4.5. *Job interview*

5. COMPANY LAW, RUNNING A BUSINESS

- 5.1. *Setting-up and running a business*
- 5.2. *Forms of business organization*
- 5.3. *Raising money (shares, bonds)*
- 5.4. *Memorandum of association*
- 5.5. *Termination of a company*



6. SALES AND NEGOTIATION

- 6.1. *Different ways of selling*
- 6.2. *Sales people*
- 6.3. *The process of negotiating*
- 6.4. *Phases of negotiation*
- 6.5. *Models of negotiation*

7. CONTRACTS

- 7.1. *Different kinds of contracts*
- 7.2. *Essential elements*
- 7.3. *Legal capacity of contractor*
- 7.4. *Possible remedies*
- 7.5. *Illegal contracts*

8. MARKET, MARKET STRUCTURE

- 8.1. *Market*
- 8.2. *Market functions, market areas*
- 8.3. *Types of market*
- 8.4. *Market agents, market elements*
- 8.5. *Market failure*

9. COMPETITION

- 9.1. *Competition*
- 9.2. *Types of competition*
- 9.3. *Perfect competition*
- 9.4. *Imperfect competition (monopoly, monopsony, oligopoly)*

10. EMPLOYMENT LAW

- 10.1. *Employment (Labour) law*
- 10.2. *Employment rights*
- 10.3. *EU law*
- 10.4. *Comparison with other countries*

11. WORKING TOGETHER, WORK AND INDUSTRIAL RELATIONS

- 11.1. *Companies, industrial relations (trade unions)*
- 11.2. *Workplace atmosphere, big and small companies*
- 11.3. *Offices*
- 11.4. *Team work, managers*

12. BUSINESS COMMUNICATION, MEETINGS

- 12.1. *Communication, body language, cultural differences*
- 12.2. *Types of meetings, the role of chairperson, agenda, minutes*
- 12.3. *Means of business communication (emails, letters, memos, business calls, the internet)*
- 12.4. *Presentations*

13. MARKETING

- 13.1. *Marketing concept*
- 13.2. *Marketing mix (the four Ps)*
- 13.3. *Market segmentation*
- 13.4. *Marketing activities*

14. WHAT IS LAW, SOCIAL MORALITY, RULES AND LAWS

- 14.1. *Descriptive and prescriptive law*
- 14.2. *Customs*
- 14.3. *Social rules*
- 14.4. *Laws*
- 14.5. *Making laws (social control, implementation of justice, common sense)*

15. SOURCES OF MODERN LAW, CIVIL AND PUBLIC LAW

- 15.1. *English common law (doctrine of precedent, equity)*
- 15.2. *Common law and Continental law*
- 15.3. *Civil law*
- 15.4. *Public law*
- 15.5. *Differences in procedure (standards of proof)*

16. LAWYERS AT WORK

- 16.1. *Professional titles – solicitors, barristers, judges*
- 16.2. *Range of work*
- 16.3. *Entering and regulating the profession*
- 16.4. *Ethical problems*
- 16.5. *Legalese*

17. TORTS

- 17.1. *Types of torts (intentional wrongs, negligence, strict liability)*
- 17.2. *Comparison with crimes (tort of conversion)*
- 17.3. *Comparison with broken contracts (vicarious liability)*
- 17.4. *Requirements of proof (duty of care)*



18. INFLATION AND UNEMPLOYMENT

- 18.1. *Inflation*
- 18.2. *Types of inflation*
- 18.3. *Causes and effects of inflation*
- 18.4. *Unemployment*
- 18.5. *Types of unemployment*

19. COMMERCIAL LAW AND INTELLECTUAL PROPERTY

- 19.1. *Patents, copyright*
- 19.2. *Keeping pace with the technology*
- 19.3. *Trademarks and trade secrets*
- 19.4. *Enforcement*

20. CONSUMER LAW

- 20.1. *A consumer, Consumer law*
- 20.2. *Goods (conditions), services (intermediate stipulations)*
- 20.3. *Delivery of goods*
- 20.4. *Exemptions*
- 20.5. *Product liability, consumer complaints*

PROJEDNÁNO A SCHVÁLENO METODICKOU SEKCÍ A ŘEDITELEM ŠKOLY

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